Mission Statement:
To support, develop and advance the knowledge and practice of its members and to influence the effectiveness, quality and integrity of donation and transplantation.

Vision Statement:
That there be a better quality of life for the thousands of people with end-stage organ and tissue failure... and a respect for those who shared.
President’s Message

I am pleased to introduce the 2010 NATCO Annual Report. It has been quite some time since NATCO has produced an Annual Report, and I felt strongly that we should reinstitute the publication to inform our members and corporate colleagues about our accomplishments and our strategic direction. NATCO is unique in its ability to bring the diverse sides of procurement and transplantation together to share knowledge and best practices through education and research. Members have the opportunity to learn first-hand from the experiences of other donation and transplantation professionals. This collaboration results in NATCO members helping each other take better care of patients and donor families. The Board of Directors and I want to emphasize and share with you this year’s accomplishments, strengthened through these collaborative efforts.

One of the biggest endeavors by NATCO in 2010 was a membership survey. The Board of Directors and Executive Office staff carefully reviewed the survey results and developed many strategic initiatives for 2010-2011 in response to those results. The most notable initiatives in 2010 were the following:

- NATCO will recognize the diversity of its members and continually evaluate our members’ needs and the programs and services we offer to our members.
- NATCO will build and maintain collaborative relationships with and among other transplant, procurement and regulatory agencies. We are all better served when we work together! We meet with the leadership of the American Society of Transplant Surgeons (ASTS), the American Society of Transplantation (AST), the Association of Organ Procurement Organizations (AOPO), the American Board for Transplant Certification (ABTC), CMS, the Donation and Transplantation Alliance and UNOS to discuss collaborative opportunities to provide critical education to the transplant community.
- NATCO will continue its education commitment:
  - Through “hands-on” learning. NATCO purchased SAM (Scientific Action Man), our SimMan™ training partner. Five OPOs signed up within the first few months of the availability to have SAM and his “trainers” provide hands-on donor management instruction. SAM attended the Symposium for Advanced Transplant Professionals (SATP) in January 2011. The purchase of SAM was a risky decision; however, the Board felt it would take NATCO’s education to a higher level and make hands-on education accessible to all members.
  - By maintaining and expanding the formats in which education is delivered and continuing to meet our members’ educational needs. We will continue to expand our online education and webinars, and will identify avenues that NATCO can collaborate with transplant and donor-related organizations to disseminate critical education to the transplant community. We will continue to offer our Introductory Course and to partner with ASTS at its winter meeting, where we host the SATP.
- NATCO will remain cognizant of the balance between cost and value, and will at all times attempt to provide the greatest services and benefits to our members at a reasonable cost.
- NATCO will focus on optimal communication on all levels, at all times and through all mediums. Intertwined in all of these is our new Strategic Direction that we will focus on consistent marketing on all aspects of the organization.
  - NATCO began redesigning its website to make it more user-friendly, interactive and attractive. This venture is anticipated to be complete by the 2011 Annual Meeting. We have also launched social media initiatives such as a new Facebook account.

Our members are NATCO: its past, its present and its future. This is YOUR organization, and you can help form the path it will take. Help us, challenge us and inspire us to become not only The Organization for Transplant Professionals but the very BEST organization for the transplant professional. NATCO is committed to the advancement of organ and tissue donation and transplantation. It is an honor to preside over an organization that enhances the quality, effectiveness and integrity of donation and transplantation. I am excited and optimistic that these strong initiatives will continue into 2011.

William H. Hasskamp, RN, BSN, CPTC
2010-2011 NATCO President
2010 Accomplishments

Legislative and Regulatory Advocacy

- Increased NATCO’s visibility on important legislative issues with the Transplant Roundtable.
- Submitted comments to UNOS on a significant number of proposed policy changes that will affect NATCO members.
- Represented on the Joint Societies Policy Steering Group along with ASTS, AST and UNOS. First project is a Living Kidney Donor Consensus Document.
- Instrumental in the inclusion of the “Pre-Existing Condition Patient Protection Act of 2009,” which includes live organ donation, in the final passed Healthcare Reform Bill.

Education

- Purchased Laerdal SimMan® to enhance donor management education. Membership contest to name the mannequin resulted in SAM (Scientific Action Man).
- Offered education for various levels and specialty areas of practice through Online Education Portal:
  - Certified Procurement Transplant Coordinator (CPTC), Certified Clinical Transplant Coordinator (CCTC) and Certified Transplant Preservationist (CTP) Review Courses
  - Various 2010 Annual Meeting Sessions
  - Webinars (DonorNet and Tissue)
- Continued to offer the Symposium for Advanced Transplant Professionals (SATP) at the ASTS Winter Symposium.
- Collaborated with AST, ASTS and International Transplant Nurses Society (ITNS) to offer an Allied Health Symposium at the American Transplant Congress (ATC).
- Continued to offer mainline education for members at all practice levels via:
  - Introductory Education Courses
  - Advanced Hospital Development Course
  - Annual Meeting

Collaboration

- Continued offering NATCO’s senior members dual ASTS membership at a reduced rate.
- Fostered relationships with partner associations and societies to promote educational opportunities and avoid duplication of services allowing mutual benefit to all members.

Communication/Social Media

- Completed communications audit of NATCO’s communication tools by a selected marketing communications firm.
- Implemented a Facebook page, opening additional conduits for member-to-member communication.
Future Plans

• Developing Advanced Practice Transplant Professional Core Competencies to define:
  – Experienced Clinical Transplant Professional: A clinician delivering care to patients
  – Advanced Practice Transplant Professional (APTP): A health care provider directing care for patients. Often referred to as mid-level providers or Physician Extenders with assistance from:
    ▪ NATCO Advanced Practice Members
    ▪ ASTS Advance Transplant Provider Committee
• Living Donor Advocacy Training Manual – In progress
  – Creating a standardized educational agenda to train living donor advocates using CMS guidelines and recommendations
    ▪ Training will enable programs to have a way to effectively train and document training for living donor advocates
    ▪ Specific to Living Kidney Donation
    ▪ Living Liver Donation will be included as a subsequent document
    ▪ Written to encompass various individuals in this area: clinicians vs. non-clinician advocates
• Redesign website based on member survey results and communications audit conducted by a marketing firm – In progress

2010 Award Winners

IIAM Human Donation Science Scholarship
David Nawicki

NATCO Grant
Mary Amanda Dew, PhD
Medical Adherence in the Late Years Post-Lung Transplantation

CryoLife/Gil Gilliam Award
Glenn Matsuki, OneLegacy, Long Beach, CA

2010 Award Winners: Glenn Matsuki, Laurel Williams, Lora Brooks, Mary Amanda Dew, David Nawiki, Ron Skolek
The NATCO membership is comprised of a diverse group of professionals who are in different states of their donation and transplantation careers. Members network with their peers to develop meaningful relationships and advanced knowledge. Members inspire and energize each other to make a difference. This year, NATCO members gathered in Hollywood, Florida, for the 35th Annual Meeting. About 324 attendees participated in the Annual Meeting at The Westin Diplomat Hotel. The Annual Meeting offers a multi-track format for procurement and transplant attendees.

Organ and tissue transplant and procurement practice has become more and more specialized. Conversely, there are certain topics in which all clinicians have a vested interest. There are those practitioners outside our specialized practice areas who can provide valuable information to us. The 2010 Annual Meeting Planning Committee selected the program topics that would benefit patients, the donors and their families the most – some of which were broad and others that were specific. The 2010 Annual Meeting was designed to provide attendees with information easily integrated into practice immediately when they returned home!

- The first meeting day featured the following keynote presentations on cutting-edge topics:
  - The First Near-Total Face Transplant in the U.S., which described the process that led to the first landmark surgery
  - Redefining Brain Death Declaration
  - Health Care Reform & What It Means for Donation & Transplantation
  - New Donor Management Workshop featuring Laerdal SimMan® aka SAM
  - Top Abstract, Case Study & Grant Presentations
    - Clinical Outcomes of Kidney Transplantation Utilizing Organs with Positive Cultures from the Machine Preservation Process
    - Clinical Dilemmas: Diagnosis and Treatment of Rejection vs. Primary CMV Disease in a Patient Four Months Following Orthotopic Cardiac Transplant
    - Lived Experience of Parents/Guardians Providing Care for Their Children Who Have Undergone Transplantation
    - The Effect of Transplant Education on Nurses’ Attitudes toward Organ Donation & Plans to Work with Transplant Patients

NATCO offered concurrent tracks the other 2½ days of the 2010 Annual Meeting. Attendees were encouraged to attend sessions in all areas of donation and transplantation, not just their specialty area. The final program was coded to direct potential attendees’ attention to topics most applicable to them, within the context of the entire schedule. The following practice-specific tags were used:

- Hospital Services
- Family Services
- Procurement Coordinator
- Tissue Coordinator
- Preservation Coordinator
- In-House Coordinator
- Abdominal Transplant Coordinator
- Heart and/or Lung Transplant Coordinator

Several pre-conference workshops were offered in specific focus areas:

- Beyond the 4 Ps: Advanced Topics in Hospital Development
- Organ Preservation Symposium
- Long-Term Care of the Transplant Recipient
- Donor Management Workshop with SAM, the Scientific Action Man™
While the 2010 Annual Meeting experienced a slight decline in revenues and attendance, given the recession, NATCO held its own. The overall upward trend in both revenues and attendance between 2003 and 2009 is a positive indicator.

Note: Revenue amounts exclude sponsorship.
### Future Annual Meetings

**August 13-16, 2011**  
**NATCO 36th Annual Meeting**  
Hyatt Regency San Francisco  
San Francisco, CA

**August 12-15, 2012**  
**NATCO 37th Annual Meeting**  
Grand Hyatt Washington  
Washington, DC

**August 11-14, 2013**  
**NATCO 38th Annual Meeting**  
Manchester Grand Hyatt San Diego  
San Diego, CA

**August 10-13, 2014**  
**NATCO 39th Annual Meeting**  
Grand Hyatt San Antonio  
San Antonio, TX

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Other 2010 Educational Offerings

The NATCO membership is comprised of a diverse group of professionals who are in different stages of their donation or transplantation careers. Members inspire and energize each other to make a difference. NATCO continued to offer its members ongoing educational opportunities in 2010:

- An Introductory Course for the NEW Transplant Professional and NEW Procurement Professional
- Symposium for Advanced Transplant Professionals (SATP)
- Hospital Development Course: Four Ps of HD™ (now called Foundational Building Blocks of Hospital Development Course)
- Various online educational offerings

**Introductory Course for the NEW Transplant Professional and NEW Procurement Professional**

The Introductory Course is designed to provide practical instruction which includes indispensable information to the new procurement or transplant professional. The course curriculum follows the content outlines for the American Board for Transplant Certification (ABTC) CCTC and CPTC examinations, but is not designed as a preparation for the examinations. NATCO offers online education sessions for the CCTC, CPTC and CTP for this purpose. Attendance at the June course was 115; with 148 attending the November course. New coordinators who have questions can meet experienced professionals who can help them. Transplant professionals who have mentors are strong staff team members and become future leaders of the profession.

**Symposium for Advanced Transplant Professionals (SATP)**

The SATP is held in conjunction with the ASTS State of the Art Winter Symposium. This course allows NATCO attendees who are advanced transplant and procurement professionals (three or more years in the field) to network with surgeons, fellow coordinators and colleagues in all aspects of donation and transplantation, and attend sessions planned and provided by both NATCO and ASTS, thereby gaining knowledge from both organizations. Approximately 142 people attended the SATP in January.

**Foundational Building Blocks of Hospital Development**

The Foundational Building Blocks of Hospital Development (HD) course, formerly known as the Hospital Development Course: The Four Ps of HD™, is designed to share and teach “best practices” to HD professionals and organ procurement organization (OPO) professionals who wish to develop and grow HD skills. Twelve people attended the course.

**Online Education**

NATCO developed alternative options for members to further enhance continuing education and career development throughout the year. NATCO’s online education portal allows transplant professionals the opportunity to increase their knowledge and hone their skills by participating in live webinars and reviewing pre-recorded educational sessions when it fits their schedule. The online educational portal is a valuable asset to members who also wish to earn continuing education units (CEUs) for recertification purposes.

**New courses available in 2010:**
- CTP Review Course
- Select 2010 Annual Meeting Sessions (among others, Partial Face Transplant)
- Webinar:
  - Adventures in Publishing (the process from submission to publication in an indexed, peer-reviewed scientific publication)

**Courses continuing from 2009:**
- CCTC Review Course
- CPTC Review Course
- 2009 Annual Meeting Sessions: select sessions
- Webinars:
  - Breaking the Barrier to Uploading Images to DonorNet
  - Topics in Tissue Donation
  - Pandemic Influenza A/H1N1: A Current & Future Threat

**American Transplant Congress (ATC)**

NATCO also collaborated with AST, ASTS and ITNS to offer an Allied Health Symposium at ATC.
2010 Meetings
NATCO 2010 Symposium for Advanced Transplant Professionals
January 15-17, 2010
Harbor Beach Marriott
Ft. Lauderdale, FL

NATCO June Introductory Course
June 25-29, 2010
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

NATCO November Introductory Course
November 12-15, 2010
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

Hospital Development Course: The Four Ps of HD™
November 12-15, 2010
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

2011 Meetings
NATCO 2011 Symposium for Advanced Transplant Professionals
January 14-16, 2011
Westin Diplomat
Hollywood, FL

NATCO June Introductory Course
June 24-27, 2011
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

NATCO Foundational Building Blocks of Hospital Development
June 24-27, 2011
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

NATCO November Introductory Course
November 4-7, 2011
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

2012 Meetings
NATCO 2012 Symposium for Advanced Transplant Professionals Transplant Professionals
Loews Miami Beach Hotel
Miami, FL

NATCO June Introductory Course
June 15-18, 2012
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

NATCO November Introductory Course
November 2-5, 2012
Tempe Mission Palms Hotel & Conference Center
Tempe, AZ

[Image of NATCO logo and meeting details]
Research Endeavors

NATCO’s national presence offers donation and transplantation professionals access to like-minded scientists and industry information. Through NATCO, transplant and procurement professionals from around the country have the opportunity to share research and ideas. NATCO members are proud to belong to a support system that they trust and are better employees because they have access to a national network of colleagues who share best practices to support each other.

In 2010, NATCO spent more than $17,000 directly funding research grants and other endeavors outlined below. In addition, NATCO spends more than $150,000 annually to publish the results attained by our members and our colleagues through research they conducted in the field of donation and transplantation in Progress in Transplantation, NATCO’s scientifically indexed journal. The 2009 Grant recipients and the 2010 Top Abstract and Top Case Study researchers presented their results at the 2010 Annual Meeting.

RESEARCH AT THE 2010 ANNUAL MEETING

2009 Grant Recipients:

NATCO grant recipients present their research information to the membership at the Annual Meeting the year after the grant was awarded and publish the results through Progress in Transplantation to share the learned knowledge to the membership and industry.

- **The Lived Experience of Parents/Guardians Providing Care for Their Children Who Have Undergone Transplantation,**
  Laurel Williams, RN, MSN, CCTC, Transplant Coordinator, Liver/Intestinal Transplantation, Nurse Researcher, University of Nebraska Medical Center, Omaha, NE
  - Solid Organ Transplant (SOT) offers hope to individuals facing life-threatening situations secondary to organ failure. However, post-transplant regimens are complex and require precise adherence. One-year survival rates for liver and intestinal transplant have reached 91% and 81%, respectively. SOT is an expensive, complex process for children with life-threatening organ failure and their parents. The majority of children post-transplant are cared for at home by parents who may be expected to provide highly technical care that in the past would have been provided by health care professionals. There is limited research regarding parents of children post-SOT, and specifically the stress parents experience as caregivers and the consequences of that stress. The purpose of this qualitative study is to describe the lived experience of parents as caregivers for children post-SOT. The study will focus on parents’ perceptions of their needs and preparation for caring for their child post-transplant.

- **The Effect of Transplant Education on Nurses’ Attitudes toward Organ Donation & Plans to Work with Transplant Patients,**
  Haley M. Hoy, PhD, ACNP, BSN, Acute Care Nurse Practitioner/Transplant Coordinator, Vanderbilt University Medical Center, Nashville, TN; Assistant Professor of Nursing, University of Alabama in Huntsville, Huntsville, AL
  - Transplant patients are increasing in number and longevity of life, yet, nurses are not uniformly educated regarding organ donation and care of the transplant recipient. As the largest group of health care professionals, nurses will impact the future of transplantation, and transplant patients will depend on well-prepared nurses versed in organ donation and care of the transplant recipient. This proposal seeks to examine the effect of a transplant elective on nurses’ attitudes toward organ donation and plans to work with transplant patients during their nursing career. Generation of data would encourage educators to include opportunities for transplant electives in the nursing curriculum. It is imperative that we bring well-educated nurses to the transplant arena, creating a cadre of professionals who are likely to seek further transplant education, support organ donation both personally and professionally, and ultimately impact patient outcomes.

2010 Top Abstract:

- **Clinical Outcomes of Kidney Transplantation Utilizing Organs with Positive Cultures from the Machine Preservation Process,**
  Ronald Skolek, RN, BSN, CTP; Michael Harmon, RN, BSN, CPTC, Gift of Hope Organ & Tissue Donor Network, Itasca, IL
  Conclusions: No correlation was found between positive cultures during the machine preservation process and clinically significant infections post-transplant. Positive cultures during the machine preservation process do not predispose the recipient to clinically significant infections.
2010 Top Case Study:

- Clinical Dilemmas: Diagnosis & Treatment of Rejection vs. Primary CMV Disease in a Patient Four Months Following Orthotopic Cardiac Transplant, Lora L. Brooks, RN, CCTC; Nicole Arrendale, RN, BSN; Samantha Kertis, RN, ASN; Molly Breckenridge, RN, CCTC; Mary Ann Palumbi, RN, BS, CCTC, St. Vincent Hospital, Indianapolis, IN

Summary: Although etiology of symptoms was consistent with rejection, patient’s cardiac dysfunction was secondary to primary CMV disease. This case demonstrates the need for full clinical evaluation and close monitoring of primary CMV disease specifically in patients who are D+/R-.

2010 Concurrent Research Presentations:

The Transplant Coordinator in Research: Tips, Tools & Practical Advice on How to Implement a Research Project
Carole Ballew, ACNP, CCTC
Conducting research is a valuable part of transplant and procurement practice; learn the tools and necessary steps to successfully complete a research project.

Stem Cell Research & Chimerism Made Simple: What Do We Really Need to Know?
Linda Ohler, RN, MSN, CCTC, FAAN
Differentiating among various types of stem cells and understanding how stem cell research and organ repair impacts solid organ transplantation is critical to transplant practice. See Figure 1.

Figure 1. Regenerative Medicine

A Funny Thing Happened on the Way to the Internal Review Board (IRB)
Carole Ballew, ACNP, CCTC

2010 Oral Abstracts & Case Studies

Strategic Hospital Development Approach Results in a New Hospital/OPO Model for Improving Donation Outcomes
Kelly Eshleman, MEd, CPLP; Kathy Yandle, MS, RRT; Gweneth O’Shaughnessy, BS; Richard Hasz, MFS, CPTC; Howard Nathan, BS, CPTC, Gift of Life Donor Program, Philadelphia, PA

Cardiac Recruitment with Combined Hormonal Therapy: The Quebec Experience
Julie DuPoint, BSN, Quebec Transplant, Montreal, Quebec, Canada
To Swap or Not to Swap: Financial Considerations of Paired Exchange  
Marie Morgievich; Andrea Tietjen; Debbie Morgan; Shamkant Mulgaonkar, Saint Barnabas Medical Center, Livingston, NJ

There is Nothing Acute about Hyperacute Rejection!  
Gail L. Stendahl, RN, MSN, CPNP-AC, CCTC; Thomas Ellis, PhD; Stuart Berger, MD; James Tweddell, MD; Mike Mitchell, MD; Steven D. Zangwill, MD, Children’s Hospital of Wisconsin, Milwaukee, WI

The Adult Coordinator Perspective: Transitioning from Pediatric to Adult Care  
Stacee Lerret, PhD(c), RN, CPNP, Children’s Hospital of Wisconsin, Milwaukee, WI

One Heartbeat: A Coast-to-Coast Transport for Transplantation  
Amy Saalweachter, BS, RN, BSN, Carolina Donor Services, Winston-Salem, NC

Effect of Implementation of an Aggressive Lung Management Protocol on the Number of Lung Donors and Overall Organs Transplanted per Donor in one OPO  
Daniel J. Lebovitz, MD; Lisa Herman; Kelie Reis, LifeBanc, Cleveland, OH

Safety Profile of Belatacept in Kidney Transplant Recipients from a Pooled Analysis of Phase II and Phase III Studies  
Josep Grinyo, University Hospital Bellvitge, Barcelona, Spain; Bernard Charpentier, Bicêtre Hospital, Paris, France; Jose Medina Pestana, Hospital do Rim e Hipertensão Unifesp, Sao Paulo, Brazil; Yves Vanrenterghem, University Hospital Leuven, Leuven, Belgium; Flavio Vincenti, University of California San Francisco, San Francisco, CA

Long-Term Quantification of Enzyme Transfer by Liver Cell Transplantation (LCT)  
Mark Johnston, Cytonet, LLC, Durham, NC

Improving Monthly Serum Specimen Compliance in Potential Abdominal Transplant Recipients  
Donna Smolen, BSN, CNN, The Ohio State University Comprehensive, Columbus, OH

No RBCs, WBCs, Platelets or Plasma: This Multidisciplinary Team’s Successful Management of a Liver Transplant in a Jehovah’s Witness  
Jaime Yeshnowski, RN, BSN, University of Nebraska Medical Center, Omaha, NE

Never Discount a Potential Lung Donor Exclusively Due to Age  
Robert Symons, Trillium Gift of Life Network, Toronto, Ontario, Canada

Too Sweet To Donate? Prediabetes in Former Live Kidney Donors  
Maureen Carroll, BSN; Karyn Cherwinski; James Aganoff; Emily Ratner; Geoffrey Dube; David Cohen; Lloyd Ratner New York Presbyterian Hospital, New York, NY

Belatacept vs. Cyclosporine in Kidney Transplant Recipients: Two-Year Outcomes from the Benefit Study  
Christian Larsen, MD, D.Phil., Emory Transplant Center, Atlanta, GA; Josep Grinyo, MD, University Hospital of Bellvitge, Barcelona, Spain; Bernard Charpentier, Bicêtre Hospital, Paris, France; J. Medina Pestana, Hospital do Rim e Hipertensão Unifesp, Sao Paolo, Brazil; Yves Vanrenterghem, University Hospital Leuven, Leuven, Belgium

Inactive Waitlist Management – Common Practices throughout the U.S.  
Kim Johnson, MS; Leah Edwards; Charlotte Carroll; Maureen Burke Davis, UNOS, Richmond, VA

The Impact of an Effective OPO/Hospital Relationship on Conversion Rates in One Hospital’s Surgical Critical Care Complex  
Veronica McCall, MS; Gweneth George, BS; Christine Radolovic, RN, BSN, CPTC; Kathy Hughes, BSN, CPTC; Richard Hasz, MFS, CPTC; Howard Nathan, BS, CPTC, Gift of Life Donor Program, Philadelphia, PA

“Why Would Someone Want My Organs?” Informational Needs for Older Adults to Understand the Importance of Organ Donor Registration  
Linda L. Jones, RN, CPTC, CCTC, Lifeline of Ohio Organ Procurement, Dublin, OH; Kimberly Downing, PhD, University of Cincinnati, Institute of Policy Research, Cincinnati, OH

Simultaneous Living Donor Liver and Kidney Transplantation: Is There An Immunologic Benefit?  
Denise S. Morin, Lahey Clinic, Burlington, MA

A Literature Review on the Spouses of Transplant Recipients  
Jo Stecher, PhD, RN, CCTC, Florida Gulf Coast University, Fort Myers, FL
Oral-Poster Abstracts & Case Studies

Focusing On Solutions: Combining Kidney Exchange & Desensitization Protocols
Marie Morgievich; Shamkant Mulgaonkar; Andrea Tietjen; Debbie Morgan, Saint Barnabas Medical Center, Livingston, NJ

The Impact of a 1st Person Consent Registry (1st PCR) on Actual Organ Donation: Trends Over 10 Years.
Linda L. Jones, RN, CPTC, CCTC, Lifeline of Ohio Organ Procurement, Dublin, OH; Kimberly Downing, PhD, University of Cincinnati, Institute for Policy Research, Cincinnati, OH

Relation of Fat Mass to Severity of Liver Disease in Cirrhotic Patients Undergoing Evaluation for Liver Transplantation
Peggy L. George, RN, BSN, CCTC, CLNC, Cleveland Clinic, Cleveland, OH

Initial Impressions: Examining the Evidence
Matthew P. Goudreau, New England Organ Bank, Newton, MA

Preemptive Transplant Decision-Making and Receipt of Transplants: How Do Patients Pursuing Transplant Before and After Starting Dialysis Differ?
Amy D. Waterman; Shelley S. Hyland; Emily A. Schenck, Washington University School of Medicine, St. Louis, MO

One Woman’s Final Wish Becomes a Young Girl’s Perfect Gifts: Successful Combined Transplantation Involving a Novel Immunologic Treatment Facilitated by an Innovative Procurement Approach
Megan R. Sopher, BS, BA, HDS-C, Carolina Donor Services, Durham, NC

Investigating the Outcomes of a Multidisciplinary Approach for Transplant Patients
Deborah Dallicker, RN, BSN, CCTC; Nancy Moody, RN, BSN; Sharon Mathews, MSN, RN, CPTC; Richard Bennett; Jackie Wood; Amanda Rawson, UMASS Memorial Transplant Program, Worcester, MA

Choosing Hospice & Donation after Cardiac Death (DCD): Collaborating with a Pediatric Family to Honor Their Decision to Provide Hospice Care to Their Eight-Year-Old While Simultaneously Planning to Pursue the Possibility of Organ Donation
Victoria Burns, RN; Patricia Mulvania, RN, CPTC; Christine Radolovic, RN, BSN, CPTC; Shannon Kaminski, RN, CPTC; Brian Nelson, MBA, EMT-P, CPTC; Timothy J. Snyder, CCEMT-P, CPTC; John Edwards, RN, BSN, RRT, CPTC; Richard Hasz, MFS, CPTC, Gift of Life Donor Program, Philadelphia, PA

Epitheloid Hemangioendothelioma – ‘Tricks Are for Kids’: An Adult with a Kids’ Disease – A Discussion of EHE
Martti M. Hoar, RN, MS, CCTC, Massachusetts General Hospital, Boston, MA

Switch From a CNI- to a Belatacept-Based Immunosuppressive Regimen in Kidney Transplant Recipients is Safe and Results in Better Renal Function: 12-Month Results from a Phase II Study
Lionel Rostaing, UTO CHU Ranquell Toulouse France; G. Nainan, Lakeshore Hospital, Cochin, India; M. Rial, Instituto de Nefrologia, Buenos Aires, Argentina; S. Steinberg, Sharp Memorial Hospital, San Diego, CA; Flavio Vincenti, University of California San Francisco, San Francisco, CA

Belatacept vs. Cyclosporine in ECD Kidney Transplants: Two-Year Outcomes from the BENEFIT-EXT Study
Antoine Durrbach, Bicêtre Hospital, Paris, France; Christian Larsen, MD, D.Phil., Emory Transplant Center, Atlanta, GA; J. Medina Pestana, Hospital do Rim e Hipertensão Unifesp, Sao Paolo, Brazil; Yves Vanrenterghem, University Hospital Leuven, Leuven, Belgium; Flavio Vincenti, University of California San Francisco, San Francisco, CA; Sander Florman, Mount Sinai Medical Center, New York, NY
Membership

The NATCO membership is comprised of a diverse group of professionals.

- Transplant = 43%
- Procurement = 38%
- Hospital Development = 14%
- Administration = 5%

Procurement practitioners manage the care of the donor to ensure organ viability, consult with families in their donation decision, arrange for the surgical recovery of organs and match donor organs with recipients.

Transplant practitioners manage the pre-transplant evaluation process, monitor the patient’s level of wellness, adjust the patient’s priority listing with a national computerized tracking system and manage the care of the recipient post-transplantation.

Hospital development specialists determine the level of potential for donations within hospitals and work with hospitals to educate medical and nursing staffs about donation to ensure referral of potential donors.

Public education specialists work to increase donor awareness within the community.

The member renewal rate in 2010 was at 86%; 75% of new members were retained.

While membership has slightly decreased recently, the organization has a solid foundation from which to grow. NATCO is poised to do so using targeted messaging created by current members in 2011.
Publications

Textbook

In Touch Newsletter
NATCO uses *In Touch* to provide up-to-date information to its membership regarding transplant-related national affairs and public policy issues, NATCO committee/workgroup activities, important decisions made by the Board of Directors, and articles written by and about NATCO members.

Scientific Journal
*Progress in Transplantation (PIT)* includes all aspects of organ and tissue procurement and clinical transplantation, transplant management, adult learning, transplant and research nursing, and psychosocial issues of transplantation. *PIT* also provides specialized information such as the June 2010 Mechanical Circulatory Assist Devices issue and continues the Courage and Character series on Leaders and Legends in the Donation and Transplantation field. Every issue contains articles for nursing CE and transplant CEPTC credit. *PIT* is circulated to 3,200 clinical and procurement transplant coordinators, transplant nurses, transplant social workers and other related professionals in all aspects of organ and tissue procurement and transplantation. The journal is a quarterly, indexed, peer-reviewed publication. Currently, the journal can be accessed through MEDLINE, CINAHL, the International Nursing Index and EMBASE.

Blast Emails
NATCO uses blast emails to communicate pertinent information to its members and constituents. Blast emails sent in 2010 pertained to the following topics: NATCO Website Redesign Survey, Annual Meeting Patterns, Committee Member Recruitment, ABTC CCTN Fee Change, Review of UNOs Policies, New Educational Portal, Name the SimMan™ Contest, Legislative, NATCO 2010 Needs Assessment, and more. Membership emails had an open rate of 24% to 34%. Educational emails had a click through rate of about 30%.
Governmental Affairs

NATCO Governmental Affairs Highlights 2010

The accomplishments of 2010 were a continuation of the work started years before. The Affordable Care Act was being finalized, and NATCO closely monitored the activities of the House, Senate, and Administration specifically focusing on immunosuppressive drug coverage and pre-existing condition elimination.

NATCO continued to seek lifetime immunosuppressive drug coverage for kidney transplant patients and was successful in having some portion of this included in Affordable Care Act. Following passage of healthcare reform, NATCO began to push for the immunosuppressive drug coverage to be retroactive and has continued that push ever since.

NATCO was one of the very early supporters of the elimination of pre-existing conditions legislation introduced by Congressman Joe Courtney (D-CT). This legislation became the cornerstone piece of the Affordable Care Act, which was included in the final bill. The effective date for those under age 18 began in 2010, and will cover everyone age 18 and older by 2014.

NATCO continued to work to advance other legislation as well, including:

- Organ Donor Tax Deduction/Credit Legislation
- Organ Donation Act Appropriations of $5 million for FY 2011
- Organ Donation Included in the Family Medical Leave Act (FMLA)

NATCO met with numerous congressional offices in 2010, and NATCO’s leadership had successful meetings with three key offices:

- Senator Richard Burr (R-NC)
- Congresswoman Debbie Wasserman-Schultz (D-FL)
- Congressman Joe Courtney (D-CT)

*Of note: Congresswoman Debbie Wasserman-Schultz was elected Chair of the Democratic National Committee on May 4, 2011.*

NATCO is continually encouraged by its expanding influence in governmental affairs, and looks to build on it in the coming years. Future initiatives include:

- Medicare Part B Immunosuppressive Drug Coverage
- Increased funding for the organ donation and procurement programs of the Health Resources and Services Administration (HRSA)
- Tax credits for living organ donation
- Organ donation included in the Family Medical Leave Act or Flexible Benefits
- Equitable organ donor insurance coverage
- Inclusion of Organ Donation and Transplantation Coverage in the Essential Benefits Package

Future Issues: Communication Audit and Web Redesign Workgroup

NATCO is working with Dobies Healthcare Group on a communications audit of NATCO’s communication tools. Dobies is assessing the effectiveness and credibility of NATCO’s communication vehicles, providing processes to improve communication, and helping staff create deliberate communications by aligning those with NATCO’s mission and vision. Dobies is working on a marketing and communication plan that will include redefining the NATCO acronym, key messages, new tagline, message consistency, branding, and updating the colors that the organization uses on it communications.

The Website Redesign Workgroup is reviewing the NATCO website in order to create a user-friendly, easy-to-navigate, website that contains fresh graphics and is representative of the multidisciplinary membership of NATCO. Dobies will also be making recommendations regarding the restructuring of NATCO’s website to help prioritize content and make the website NATCO’s “knowledge center.”
In 2010, NATCO approved a budget with expenses of $201,450 more than expected revenue. NATCO ended the year with expenses totaling $87,623 more than revenue, a loss significantly less than expected. The NATCO Board of Directors made a cognizant decision in 2010 to approve a deficit budget in an effort to control additional expenses for its members rather than increasing membership dues and registration fees.

The 2011 budget will be even more challenging than the 2010 budget due to the current economic market. The Board of Directors has looked at several areas that would potentially increase revenue and decrease expenses. Two areas that were considered were increasing annual membership dues and increasing annual meeting registration fees. However, the Board utilized a knowledge-based decision grid to determine that it would be a greater benefit to the NATCO membership to keep both the annual dues and annual meeting registration fees at the same level as 2010. The Board will continue to look for opportunities to generate revenue and decrease expenses without losing sight of NATCO’s important mission. NATCO will also assess the impact new pharmaceutical guidelines will have on Annual Meeting attendance.

The Board has decided to increase spending in areas where NATCO members receive the most benefits, such as in expanded or new educational offerings. In the past years, the Board reviewed cost-cutting measures, such as combined Board meetings with other meetings, more volunteers than staff helping at educational meetings, increased fundraising efforts by the board, marketing educational offerings electronically, publishing *In Touch* electronically to save printing costs, and using CDARs and short-terms CDs for short-term cash reserves. NATCO has built a reserve of cash to assist in deficit years and will strive to keep that cash reserve resolution in 2011. The 2010 expenses were $1,517,231, with revenues being $1,434,545.

Note: Due to rounding, the sum of the percentages is greater than 100%.
Note: Annual Meeting revenue includes sponsorship. Due to rounding, the sum of the percentages is less than 100%.

2010 was a year of significant investment in member education. In 2011, the Board of Directors and staff will focus on increasing revenues while managing expenses.